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CSI Announces the Successful Sale of Eddy's Automotive

Hingham, MA (June 10th, 2021) – C-Store Investments, LLC (CSI) is a Northeast-based consulting firm that provides advisory services to the Convenience Store and Retail Petroleum Industry. CSI is pleased to report that it has provided advisory and transactional services to Robert Eddy of Eddy's Automotive on the successful sale of his business and long-term lease of his property to Zabia, Inc.

Precisely, CSI handled the sale process of the profitable full-service gas station business located in Dorchester, Massachusetts. Thanks to CSI's extensive knowledge of the industry and network of contacts the sale was able to close smoothly. CSI coordinated the marketing in a confidential manner, worked with several interested buyers, managed the due diligence process, and assisted with the closing. It was principal lead consultant at CSI, Aaron Cutler, who orchestrated the deal to a successful conclusion.

Robert (Bob) Eddy owned and operated Eddy's Automotive for approximately thirty years. He began his career operating the fuel and the service bays, and eventually leased the bays out to Lou's Custom Exhaust, opting to focus on the fuel side of the business. Bob built up the volume to a strong level and provided full service to his customers to create a steady and very profitable station.

"I wanted to find the right buyer for my unique business and Aaron and CSI were able to sift through a lot of prospects to get to a good fit," said Bob Eddy. "Aaron's consulting on the negotiation, due diligence and sale were also extremely helpful in getting the deal done right."

"We are excited to take over from Bob and plug this profitable site into our growing chain," stated Fahaam Ahmad, President of Zabia, Inc. "We are looking to grow by acquiring manageable, profitable businesses and this one suited us very well. We look forward to working with Aaron and CSI to continue to expand our reach."

Aaron Cutler, Principal Consultant, C-Store Investments. Aaron has amassed 28 years of experience in the C-Store Industry. Since 1993 he has worked as a retailer, wholesaler, broker, station owner, and operator. He brings valuable in-depth industry knowledge and expertise that allows him to help clients maximize their investment value, exploit growth opportunities, and help buyers and sellers navigate the purchase and sale of c-stores and gas stations.

For more information on C-Store Investments, LLC., please visit www.cstoreinvestments.com or call us today at (781) 749-3663