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CSI Announces the Successful Sale of the Airport Country Store & Deli

Gilford, NH (January 25th, 2021) – C-Store Investments, LLC (CSI) is a Northeast based consulting firm that provides advisory services to the Convenience Store and Retail Petroleum Industry. CSI is pleased to report that it has provided advisory and transactional services to Mark Dickson of Airport Country Store & Deli on the successful sale to Energy North Group (ENG).

Precisely, CSI handled the sale process of the profitable convenience store and deli located in Gilford, New Hampshire. Thanks to CSI's extensive knowledge of the industry and contacts the sale was able to close in only a matter of months. CSI coordinated the marketing in a confidential manner, worked with several interested buyers, managed the due diligence process, and assisted with the closing. It was principal lead consultant at CSI, Ken Currier who orchestrated the deal to a successful conclusion.

Since the inception of this store, Mark Dickson has been an integral part of the operations. He began as the manager in 1995. Then in 2007, he went on to buy the business and lease the real estate. After years of hard work, Mark was able to purchase the real estate in 2018. Today, this store boasts a bustling deli which locals and tourists flock to, along with a Dunkin' Donuts tenant, and diesel fuel offerings, making this a must-stop destination in the Lakes Region. Mark has since moved out of the area and decided now was time to sell to the right buyer who will continue with the strong operation he has created.

"We are excited to welcome the Airport Country Store & Deli employees and customers into the ENG family," stated Jeff Black, Owner & COO, ENG. "This store fits well with the other three stores in the region and we are looking forward to expanding our gas station, convenience store, car wash and food service footprint within New Hampshire."

Based in Lawrence, Massachusetts, Energy North Group (ENG) is one of the largest wholesale distributors of fuel in the New England and Upstate New York areas. ENG offers all of the major brands, including: Exxon, Mobil, Sunoco, Gulf and Citgo while continuing to grow its Haffner's and Tradewinds brands. The Haffner's brand operates gas stations and car washes in Massachusetts and New Hampshire and distributes oil and propane while providing HVAC to nearly 50,000 customers in Massachusetts, New Hampshire, and Southern Maine. The Tradewinds brand operates gas stations in Maine. ENG operates a total of 60 gas stations, convenience stores, car washes and food service locations. Over the past decade, Energy North Group has grown rapidly because of its many successful acquisitions. For more information, please visit www.EnergyNorthGroup.com or www.Haffners.com.

Ken Currier, Principal Consultant, C-Store Investments. Ken has accumulated 26 years of experience in the C-Store Industry. Since 1994 he has advised clients on valuations, investment opportunities, divestiture, mergers & acquisitions, purchase & sales, market research, site identification & development, succession planning. He brings valuable in-depth industry knowledge and expertise that allows him to help clients maximize their investment value, exploit growth opportunities, and help buyers and sellers navigate the purchase and sale of c-stores and gas stations.

For more information on C-Store Investments, LLC., please visit www.cstoreinvestments.com or call us today at (603) 279-4474