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CSI Announces Successful Ground Lease in Hudson, MA

Hingham, MA (01/06/21) – C-Store Investments, LLC (CSI) is a Northeast-based consulting firm that provides advisory services to the Convenience Store and Retail Petroleum Industry. CSI is pleased to report that it has provided advisory and transactional services to Marty Libby and Gerry Curley on the successful ground lease of their combined properties to Global Partners, LP.

Particularly, CSI handled the process of marketing the desirable property on Washington Street, Hudson, MA to be developed as gas station with an Alltown Fresh convenience store. CSI coordinated the marketing, worked with several interested buyers, managed the due diligence process, and assisted with the closing. It was principal lead consultant at CSI, Aaron Cutler, who orchestrated the deal to a successful conclusion.

Marty Libby operated Tuck's Service Center in Hudson for more than 30 years. Gerry Curley operated Warmer Fuel Oil next door for more than 40 years. The two became friends over the years and decided a few years ago that they were both ready for retirement. They saw the potential value in combining their properties.

"We knew that we both had good properties, and combining them would give a tenant more room and a better footprint to build," said Mr. Libby. "This deal took a lot of twists and turns, but ultimately Aaron was able to help us guide it to the finish line, and we appreciated his steady hand and his desire to keep our interests first."

"We are excited to build a new Alltown Fresh store on this excellent piece of property," said Dino DeThomas, Senior VP for Retail Store Development at Global. "We knew from supplying Marty through our subsidiary, Alliance Energy, that this was a great location, and we were pleased to get the opportunity to do this deal with Marty and Gerry. We have been growing our Alltown Fresh brand aggressively, and we look forward to working with Aaron and CSI to continue to expand our reach."

Aaron Cutler, Principal Consultant, C-Store Investments. Aaron has amassed 29 years of experience in the C-Store Industry. Since 1993 he has worked as a retailer, wholesaler, broker, station owner, and operator. He brings valuable in-depth industry knowledge and expertise that allows him to help clients maximize their investment value, exploit growth opportunities, and help buyers and sellers navigate the purchase and sale of c-stores and gas stations.

For more information on C-Store Investments, LLC., please visit www.cstoreinvestments.com or call us today at (781) 749-3663.